

Renaissance News

Earning Your Trust Every Day

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Call Renaissance at (800) 843-0050

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SHOULD YOUR CLIENTS WITH PRIVATE FOUNDATIONS CLOSE THEM INTO A DONOR-ADVISED FUND?

For some clients, an existing private foundation has become a bigger headache than anticipated. Getting everyone together for board meetings is not as easy as it used to be. There are costly tax reporting requirements. Original funding plans have fallen through. Or interest has simply waned. Whatever the circumstances, a potential solution is the transfer of the foundation to a donor-advised fund.

A donor-advised fund is a segregated account funded by a donor and maintained by a section 501(c)(3) public charity, often referred to as the sponsoring charity. Upon funding their donor-advised fund account, the donor and designated family members may recommend grants to qualifying charities on an advisory basis.

As the exclusive legal owner of the assets in the donor-advised fund account, the sponsoring charity assumes fiduciary responsibility for investing fund assets, ensuring that all grant recipients are qualified charities, and complying with all federal and state reporting requirements. As a result, a donor-advised fund allows a family to engage in the grantmaking aspect of private philanthropy without the burden of governance, management, and fiduciary liability that come with private family foundations.

The [Renaissance Charitable Foundation](#) offers an exciting solution to donors and advisors due to its flexibility and ease-of-use. Donor-advised funds with RCF allow the advisor to manage the assets in the fund, while the donor can recommend grants and make additional contributions throughout the life of the fund.

The attached article ([HERE](#)) by Ted Batson, Executive Vice President of Professional Services, is a resource you can use to introduce this exciting option to your clients.



***Even In This
Rough Economic Climate,
DAFs Continue to Grow***

95 charitable organizations with donor-advised funds. 116,096 Accounts totaling over \$22.3 Billion in Assets.

Are you getting the picture? Despite the economic climate in 2008, the number of donor advised funds increased by 6% over 2007. The Renaissance Charitable Foundation allows the donor to recommend their financial advisor to manage the assets in their fund! Call us today for more information on



***Retaining CRT Assets
After Maturation of the
Trust***

Your clients created a CRT several years ago to:

- defer capital gains
- claim an income tax deduction
- increase lifetime income
- make future gifts to charity

When the trust matures, most clients leave the remainder to one or two charities, but what if they used the remainder interest to fund a donor-advised fund? It will provide the client an opportunity to create a family

**CLIENT PROFILE:
*Avoiding Capital Gains
While Giving***

Are your clients checkbook givers? Do they have assets that aren't producing income but have a capital gain? A donor-advised fund may be the solution!

Transfer the asset(s) to a DAF program, the fund then sells the asset, then re-invest the proceeds (with the Renaissance Charitable Gift Fund, the Donor's own financial planner would manage their fund), and the donor makes their annual gifts from the fund and keeps

how you can retain asset management of your clients charitable dollars.

SPECIAL OFFER:
Free Administration and Bonus Gifts for Trust Transfers

For any existing trust valued over \$200,000 brought to Renaissance for administration between October 1 and December 31, we are offering:

- Free Administration for 2009
- A \$25 donation to Toys For Tots in both the Donor's and Advisor's name
- One entry into a drawing for a \$500 gift to Toys For Tots in your name
- Industry-leading customer service (as always!)

Call our [Charitable Planning Consultants](#) at 800.843.0050 to get started today!

legacy by allowing future generations to participate in philanthropy. It will also allow you as the financial advisor to continue to manage the assets as you did with the CRT. Even the charity can benefit by receiving a steady annual gift instead of a lump sum gift. See the [FINLEY](#) case strategy for more details and [call Renaissance](#) to discuss how this can benefit you and your clients.

more cash on hand – or more cash to invest!



RENAISSANCE:
Out and About

- September 24 - Ted Batson attending the MDRT Global Gift Fund Committee Meeting in Park Ridge, IL
 - September 29 - Greg Baker speaking at the Chartered Advisor in Philanthropy CAP course in Indianapolis, IN
 - October 1 - Jeff Christie at Davis Life Advanced Concepts Training in Chicago, IL
 - October 27 - Greg Baker at the Chartered Advisor in Philanthropy Roundtable in Boston, MA
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"The man who takes and never gives may last for years, but never lives." - Unknown

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